Summit

May 2024 Market Snapshot

										Total Assess-	
Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	ment	SP:AV
1	165 Passaic Avenue	Colonial	3	1.1	19	\$549,000	\$549,000	\$555,000	101.09%	\$186,000	2.98
2	7 Plain Street	Colonial	4	2.0	78	\$849,000	\$849,000	\$860,000	101.30%	\$275,000	3.13
3	31 Ridgedale Avenue	Ranch	3	2.0	13	\$769,000	\$769,000	\$900,000	117.04%	\$186, 4 00	4.83
4	31 Dayton Road	SplitLev	3	3.0	11	\$975,000	\$975,000	\$980,000	100.51%	\$293,900	3.33
5	20 Fairview Avenue	Colonial	3	2.0	14	\$985,000	\$985,000	\$999,000	101.42%	\$297,300	3.36
6	1 Webster Avenue	Colonial	4	2.1	14	\$929,000	\$929,000	\$999,999	107.64%	\$286,400	3.49
7	59 Eggers Court	TwnEndUn	3	3.1	13	\$995,000	\$995,000	\$1,250,000	125.63%	\$332,500	3.76
8	6 Ridgedale Avenue	Colonial	5	4.0	22	\$1,499,000	\$1,299,000	\$1,450,000	111.62%	New	
9	192 Woodland Avenue	Custom	4	3.1	26	\$1,599,000	\$1,599,000	\$1,500,000	93.81%	\$389,600	3.85
10	225 Kent Place Boulevard	CapeCod	5	3.1	11	\$1,279,000	\$1,279,000	\$1,510,000	118.06%	\$375,900	4.02
11	108 Ashland Road	Tudor	4	2.1	9	\$1,199,000	\$1,199,000	\$1,520,108	126.78%	\$560,900	2.71
12	7 De Bary Place	Colonial	5	3.1	11	\$1,495,000	\$1,495,000	\$1,600,000	107.02%	\$473,500	3.38
13	60 Mountain Avenue	Victrian	5	3.0	22	\$1,849,000	\$1,849,000	\$1,800,000	97.35%	\$416,800	4.32
14	1 Colt Road	Colonial	4	2.1	5	\$1,695,000	\$1,695,000	\$1,870,000	110.32%	\$658,600	2.84
15	36 Rotary Drive	Colonial	4	2.1	8	\$1,850,000	\$1,850,000	\$2,025,000	109.46%	\$677,000	2.99
16	223 Kent Place Boulevard	Colonial	5	4.1	7	\$1,995,000	\$1,995,000	\$2,355,000	118.05%	New	
17	92 Portland Road	Colonial	5	4.2	10	\$1,950,000	\$1,950,000	\$2,405,000	123.33%	\$750,600	3.20
18	81 Oak Ridge Avenue	Colonial	5	4.1	15	\$3,990,000	\$3,990,000	\$4,210,000	105.51%	\$1,224,700	3.44
	AVERAGE				17	\$ 1, 4 69,500	\$1,458,389	\$1,599,395	109.78%		3.48

"Active" Listings in Summit

Number of Units: 15
Average List Price: \$2,359,727
Average Days on Market: 42

"Under Contract" Listings in Summit

Number of Units: 47
Average List Price: \$1,360,887
Average Days on Market: 18



Summit 2024 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	25	19	11	14	17				<u> </u>				17
List Price	\$1,040,557	\$1,187,989	\$1,306,700	\$1,407,813	\$1,458,389								\$1,330,313
Sales Price	\$1,076,429	\$1,272,444	\$1,486,350	\$1,487,445	\$1,599,395								\$1,440,646
SP:LP%	104.57%	106.18%	112.98%	108.66%	109.78%								108.87%
SP to AV	3.38	3.46	3.72	3.43	3.48								3.49
# Units Sold	7	9	10	16	18								60
3 Mo Rate of Ab	0.97	2.30	2.19	1.55	1.29								1.66
Active Listings	13	22	27	18	15			/					19
Under Contracts	9	19	24	43	47								28
1											· •		

Flashback! YTD 2023 vs YTD 2024

YTD	2023	2024	% Change		
DOM	29	17	-44.00%		
Sales Price	\$1,368,925	\$1,440,646	5.24%		
LP:SP	105.85%	108.87%	2.85%		
SP:AV	3.14	3.49	11.25%		

Prominent Properties

Sotheby's INTERNATIONAL REALTY

YTD	2023	2024	% Change		
# Units Sold	84	60	-28.57%		
Rate of Ab 3 Mo	1.97	1.66	-15.82%		
Actives	29	19	-34.03%		
Under Contracts	43	28	-34.26%		

Summit Yearly Market Trends







Summit Yearly Market Trends

Sales Price to List Price Ratios





