# Chatham Boro August 2024 Market Snapshot

| Units | Address              | Style    | Bedrms | Baths | DOM | Orig. List Price | List Price  | Sales Price | SP:LP   | Total Assess-<br>ment | SP:AV |
|-------|----------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1     | 61 S Passaic Avenue  | Victrian | 3      | 2.1   | 7   | \$700,000        | \$700,000   | \$769,000   | 109.86% | \$688,400             | 1.12  |
| 2     | 82 Lafayette Avenue  | Colonial | 3      | 1.1   | 8   | \$825,000        | \$825,000   | \$871,000   | 105.58% | \$703,100             | 1.24  |
| 3     | 103 Hillside Avenue  | Colonial | 4      | 2.1   | 19  | \$899,000        | \$899,000   | \$999,999   | 111.23% | \$927,900             | 1.08  |
| 4     | 29 Carmine Street    | CapeCod  | 3      | 2.1   | 9   | \$865,000        | \$865,000   | \$1,050,000 | 121.39% | \$774,800             | 1.36  |
| 5     | 68 Washington Avenue | Colonial | 4      | 2.1   | 21  | \$898,000        | \$898,000   | \$1,075,000 | 119.71% | \$751,600             | 1.43  |
| 6     | 55 Kings Road        | Colonial | 4      | 2.1   | 15  | \$975,000        | \$975,000   | \$1,075,000 | 110.26% | \$841,900             | 1.28  |
| 7     | 75 Hillside Avenue   | Colonial | 4      | 2.1   | 46  | \$1,190,000      | \$1,190,000 | \$1,190,000 | 100.00% | \$909,000             | 1.31  |
| 8     | 20 Meadowbrook Road  | Colonial | 3      | 2.1   | 9   | \$1,100,000      | \$1,100,000 | \$1,455,000 | 132.27% | \$1,042,000           | 1.40  |
| 9     | 8 Charles Place      | Victrian | 4      | 2.2   | 18  | \$1,595,000      | \$1,595,000 | \$1,560,000 | 97.81%  | \$1,052,300           | 1.48  |
| 10    | 27 Orchard Road      | Colonial | 4      | 2.2   | 14  | \$1,190,000      | \$1,190,000 | \$1,600,000 | 134.45% | \$1,008,100           | 1.59  |
| 11    | 3 Kimball Street     | CapeCod  | 5      | 4.0   | 10  | \$1,325,000      | \$1,325,000 | \$1,650,000 | 124.53% | \$1,146,000           | 1.44  |
| 12    | 64 Hedges Avenue     | Custom   | 5      | 4.1   | 8   | \$1,795,000      | \$1,795,000 | \$2,000,000 | 111.42% | \$1,616,200           | 1.24  |
|       | AVERAGE              |          |        |       | 15  | \$1,113,083      | \$1,113,083 | \$1,274,583 | 114.88% |                       | 1.33  |

## "Active" Listings in Chatham Boro

Number of Units: 2
Average List Price: \$1,997,000
Average Days on Market: 77

#### "Under Contract" Listings in Chatham Boro

Number of Units: 11
Average List Price: \$1,055,636
Average Days on Market: 21



#### Chatham Boro 2024 Year to Date Market Trends

|                 |             | <u> </u>    |             | 20.0        |             |             |             |             | <u> </u>  |         |          |          |             |
|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|---------|----------|----------|-------------|
| YTD             | January     | February    | March       | April       | May         | June        | July        | August      | September | October | November | December | YTD AVG     |
| Days on Market  | 30          | 47          | 13          | 17          | 18          | 15          | 12          | 15          | 1         |         | <u> </u> |          | 19          |
| List Price      | \$1,053,650 | \$1,012,197 | \$1,505,000 | \$1,151,875 | \$952,250   | \$1,644,738 | \$1,320,231 | \$1,113,083 |           |         |          |          | \$1,195,394 |
| Sales Price     | \$1,098,317 | \$1,074,097 | \$1,600,000 | \$1,303,313 | \$1,062,667 | \$1,797,690 | \$1,459,923 | \$1,274,583 |           |         | <u> </u> | <u>'</u> | \$1,321,851 |
| SP:LP%          | 105.22%     | 106.18%     | 107.18%     | 114.17%     | 110.55%     | 110.88%     | 112.08%     | 114.88%     |           |         |          |          | 111.28%     |
| SP to AV        | 1.06        | 1.19        | 1.20        | 1.37        | 1.30        | 1.21        | 1.39        | 1.33        |           |         |          |          | 1.29        |
| # Units Sold    | 6           | 4           | 2           | 8           | 12          | 8           | 13          | 12          |           |         |          |          | 65          |
| 3 Mo Rate of Ab | 0.63        | 0.95        | 2.00        | 1.39        | 0.45        | 0.54        | 0.48        | 0.18        |           |         |          |          | 0.83        |
| Active Listings | 4           | 6           | 7           | 8           | 3           | 5           | 5           | 2           |           |         |          |          | 5           |
| Under Contracts | 7           | 12          | 20          | 23          | 23          | 24          | 17          | 11          |           |         |          |          | 17          |
|                 |             |             |             |             |             |             |             |             |           |         |          |          |             |

### Flashback! YTD 2023 vs YTD 2024

| YTD         | 2023        | 2024        | % Change |
|-------------|-------------|-------------|----------|
| DOM         | 20          | 19          | -5.84%   |
| Sales Price | \$1,179,888 | \$1,321,851 | 12.03%   |
| LP:SP       | 106.95%     | 111.28%     | 4.05%    |
| SP:AV       | 1.23        | 1.29        | 5.61%    |

Prominent Properties

Sotheby's

| YTD             | 2023 | 2024 | % Change |
|-----------------|------|------|----------|
| # Units Sold    | 61   | 65   | 6.56%    |
| Rate of Ab 3 Mo | 1.36 | 0.83 | -38.99%  |
| Actives         | 7    | 5    | -32.20%  |
| Under Contracts | 13   | 17   | 37.00%   |

#### Chatham Boro Yearly Market Trends







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