

Home Sales December 2012 Berkeley Heights

	Property Address	Original List Price OLP	List Price at Contract LP	Sold Price SP	Days on Market	Ratio SP/LP
67	Park Edge	\$169,000	\$169,000	\$150,000	135	88.76%
63*	PARK EDGE	\$230,000	\$230,000	\$205,500	67	89.35%
51*	Beechwood Ln*	\$475,000	\$450,000	\$425,000	132	94.44%
83*	Chaucer Dr*	\$500,000	\$500,000	\$485,000	135	97.00%
110*	Roland Rd*	\$539,000	\$539,000	\$505,000	86	93.69%
219*	Gallinson Dr*	\$585,000	\$585,000	\$565,000	85	96.58%
72*	Sherbrook Dr*	\$625,000	\$625,000	\$595,000	55	95.20%
75*	OLD CANNON ROAD	\$719,000	\$649,000	\$625,000	103	96.30%
5*	Coolidge Dr*	\$699,000	\$675,000	\$650,000	43	96.30%
115*	Twin Falls Rd*	\$749,000	\$749,000	\$695,000	55	92.79%
52*	Coolidge Dr*	\$739,000	\$739,000	\$720,000	39	97.43%

Month of	Average List Price	\$537,273
December-12	Average Sold Price	\$510,955
	Average Days on Market	73.92
	Ratio SP/LP	95.10%

KIM CANNON

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#1 SALES ASSOCIATE
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